



In collaboration with

24/7

Schneider Learning Series

Digitizing Insight and Analytics – the Future Of Hospitals

1st October 2020

Life Is On

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bekerjasama dengan



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Schneider Learning Series

Inovasi Teknologi Untuk Meningkatkan Resiliensi Di Rumah Sakit

1st October 2020

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Mega Trends In Healthcare

Aging Population



With the 60+ year old population expected to double by 2050, the patient population will also surge

Educated and demanding consumer



More than 50% of healthcare executives say patient satisfaction is a "top 5" concern

Staff shortages *(front line care and back off facilities)*



The world will be short of 12.9 million health-care workers by 2035 - WHO

Digital Technology



Leveraging IoT is becoming standard practice in the healthcare industry

Challenging funding *(private and public)*



The traditional approaches for the construction of healthcare facilities are being challenged with new delivery models

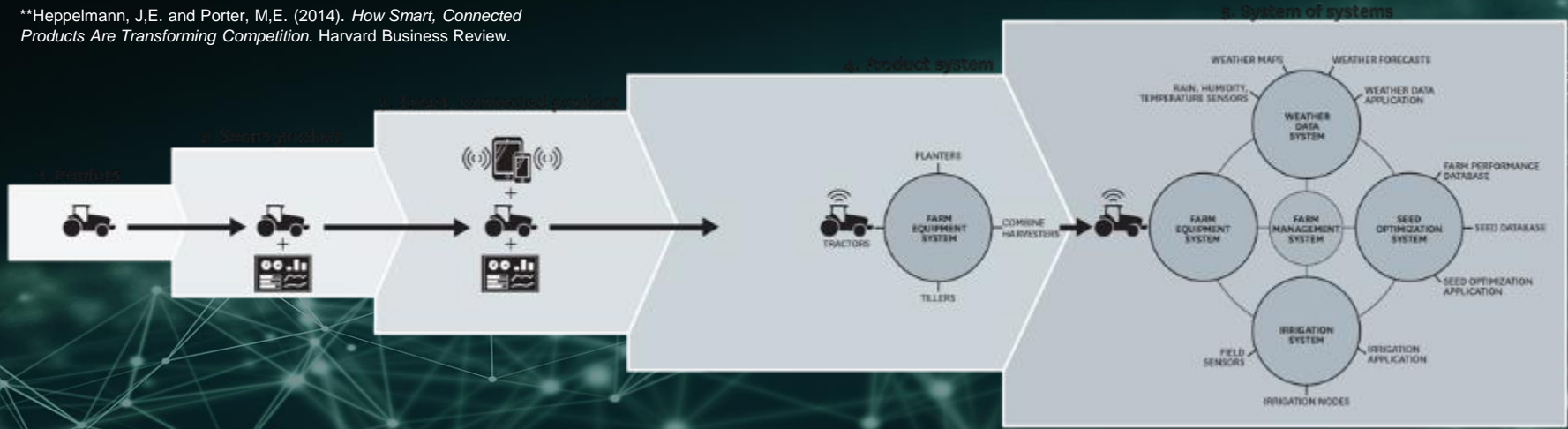
Mega Trends In Healthcare

Chronic Disease

A microscopic view of numerous red, spiky virus particles, likely coronaviruses, against a dark background. The particles are spherical with prominent, radiating spikes, and are scattered across the frame, with some appearing more sharply than others.

Digitization & IoT Transformation

**Heppelmann, J.E. and Porter, M.E. (2014). *How Smart, Connected Products Are Transforming Competition*. Harvard Business Review.



Windows 1.0
(1985)



Windows 3.1
(1992)



Windows 95
(1995)



Windows XP
(2001)



Windows Vista
(2006)



Windows 7
(2009)



Windows 8
(2012)



Windows 10

Windows 10
(2015)



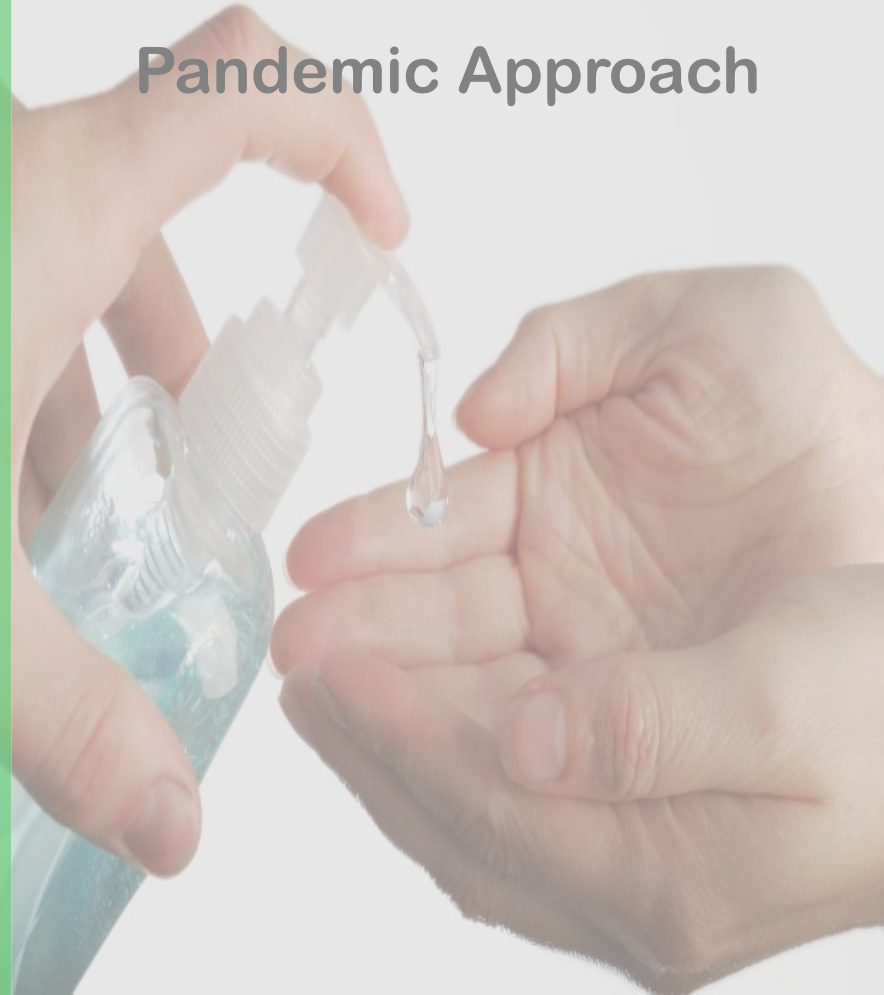
Safe and Resilient Healthcare Facilities

Considerations during design and operations

Continuity of Services



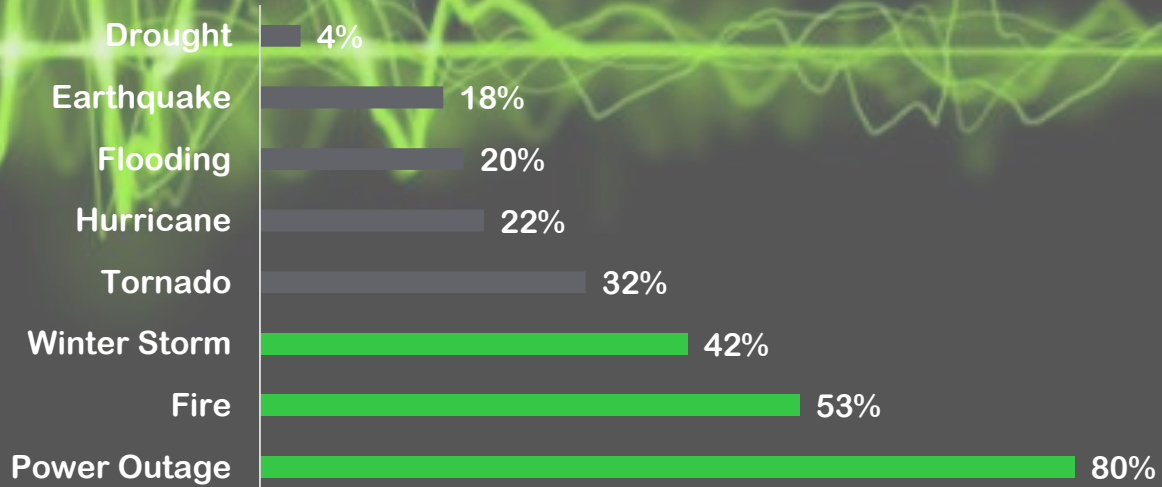
Pandemic Approach



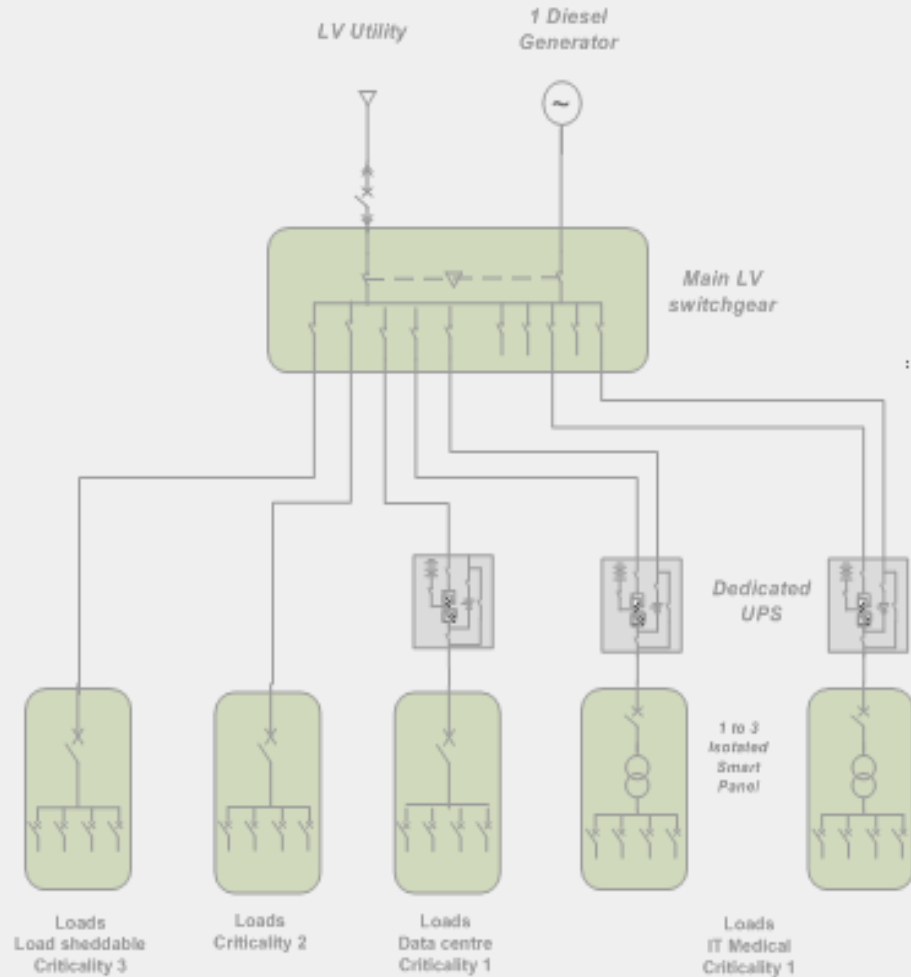
1. Is power outage the biggest concern?

66% of USA hospitals experienced a **power outage** in the last 36 months, with **12%** having to **close or relocate** patients¹

Priorities' when designing and building resiliency



2. Impact of an outage



10 Things to consider

1

What are the core services that are needed to operate the hospital?

- Select life safety and essential areas to be covered by backup systems
- Design UPS on life support machines in areas of high dependency

2

How quick do you need to restore power?

- IEC requires less than 0.5 seconds
- NEMA within 10 seconds

10 Things to consider

3

How long do you need to operate as an 'island'?

- Requirements normally recommend 48 to 96 hours
- New Royal Adelaide Hospital in Australia has enough fuel and water supply to operate for 7 days
- Facilities in the USA are designing facilities with 18 day capacity with full-power operations off the grid

4

Can you utilize renewable for energy and storage?

- Puerto Rico are building remote clinics with 100% capacity from sustainable sources (solar)
- Solar and energy storage complement backup systems
- Microgrids offer resilience, redundancy and sustainability

10 Things to consider

5

Locate critical infrastructure services away from flood risk areas – the basement!

- Texas suffered issues with clean water due to flooding of basement pump rooms during Harvey
- Design fuel tanks and MV/LV equipment on second floor to reduce risk of water damage – equipment that can operate in harsh environments
- Rehab clinic in Boston, MA has the first floor raised above the 500 year old flood elevation in preparation for future rises in water levels

6

Fire's are commonly caused from electrical faults

- Monitoring of bus bars for thermal temperatures and loading of circuits
- Evacuation is the last resort, defend in place
- Fire sprinkle and suppression system

10 Things to consider

7

The data center is a critical infrastructure

- Communications with other facilities is necessary to coordinate patients and services
- Access to patient health records is essential to prescribe the right treatment
- Cloud vs edge data center – disaster ready data bunkers

8

Thermal issues will arise in warm humid conditions

- Cooling will become critical for patient safety
- Essential to protect medical supplies

10 Things to consider

9

Test, test and check

- Most common reason for the generator not starting is due to batteries – check their health and functionality
- 2 day warning for Hurricane Harvey, this is not enough time to run through all the safety checks - automate some of the checks
- Condition based and preventable maintenance regimes to focus on high risk areas

10

Training and expertise with remote guidance

- Training and upskill local teams on how to respond
- Remote monitoring to support on site teams. UMRC NY avoid a transformer explosion with remote diagnostics

Conclusion

Resilience:

An organization's ability to cope with situations with minimal losses.

Dependability:

A system's capability to fulfil all operational performance requirements, involving the concepts of reliability, maintainability and availability

No man is an island unto himself and nor is a building, the infrastructure serving the hospital is just as critical

Transformation to digital hospitals

Need the right information to the right person, anytime, anywhere



Patient safety



Patient experience



Operational efficiency

Ensure patient safety

Reduce infections with proper environment and pressurization

Ensure critical power with monitoring and emergency power testing

Reduce risk of shock with insulation monitoring

Quickly see environment and power conditions on operating theater panel

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Boost patient satisfaction

Monitor noise levels to reduce patient stress and sleep disturbances

Set room temperature to individual preferences upon admission

Make them feel at home with patient-controlled apps for room environment and entertainment

Spend more time with patients by reducing time spent searching for medical assets

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Improve operational efficiency

Protect patient care and clinical communication with data center uptime

Reduce operating costs with management of traditional and sustainable energy

Avoid costly equipment downtime or even catastrophic failure with predictive analytics

Improve patient flow and staff productivity with real-time location system data

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...and more sustainable

Electricity consumption



- Self-generation
- Source management
- Electrical reliability
- Energy efficiency



**A new way of thinking is required
for hospital of the future**

Hospitals need to become more connected...

Hospital infrastructure digitization

1.7B
2014

5.5B
x3
2020

- Gathering data from many sources
- Structuring data
- Interpreting data with AI and analytics
- Using insights to solve real-world problems

EcoStruxure for Healthcare

- Connected System
- Data Collection
- Analysis
- Operation

EcoStruxure Building

Innovation At Every Level

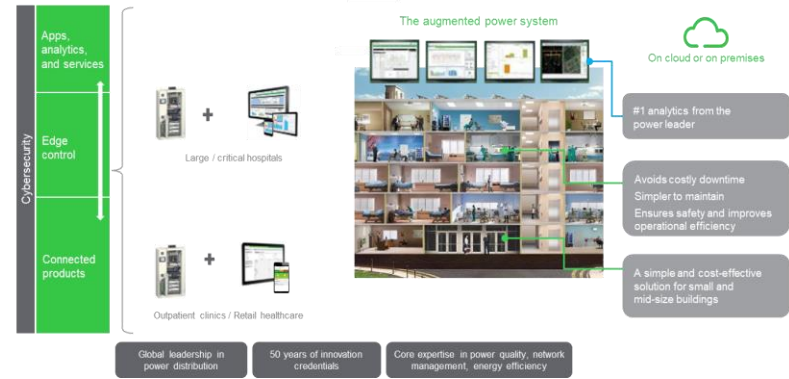
One global IP building management system platform harnessing the BIoT for buildings of the future



EcoStruxure Power

Innovation At Every Level

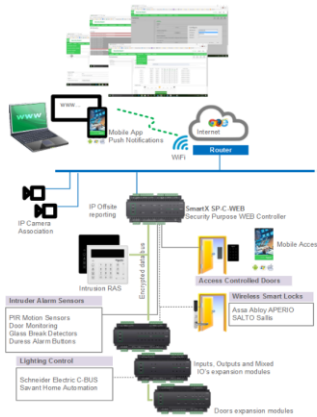
Power distribution redefined



EcoStruxure Security

Innovation At Every Level

- SmartX SP-C-WEB**
Web Control Solution
Standalone, small buildings security
- User Experience:
 - Browser based, PC, Mobile devices
 - Mobile App delivers remote connectivity
 - Mobile ID for access control
 - System Scale:
 - SP-C-WEB single controller set-up
 - 32 Doors, 32 Alarm Zones
 - 10,000 Users
 - 50,000 Events Reporting capacity
 - Integrations:
 - Wireless locks APERIO, SALTO
 - Schneider Electric C-Bus Smart Home Automation



EcoStruxure for Healthcare (Secure Power)

- Utilities Availability & Quality
- Operational Backup
- Data Storage



Uninterruptable Power Supply, UPS



Cooling

Racks & Prefabs

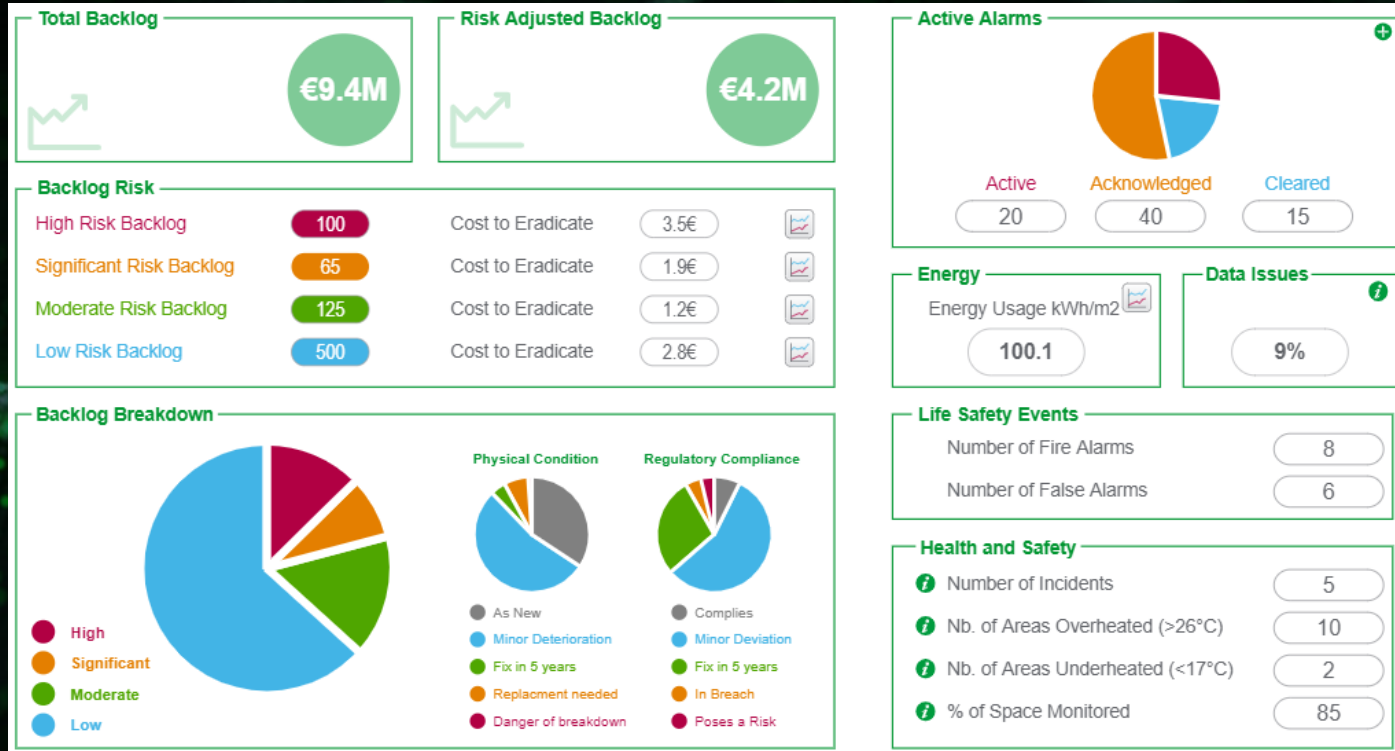


SmartBunker FX
Prefabricated OTEB Rack, Power, Cooling

SmartShelter Container
Prefabricated OTEB Complete Infrastructure

Power Module
Prefabricated OTEB UPS and Switchboards

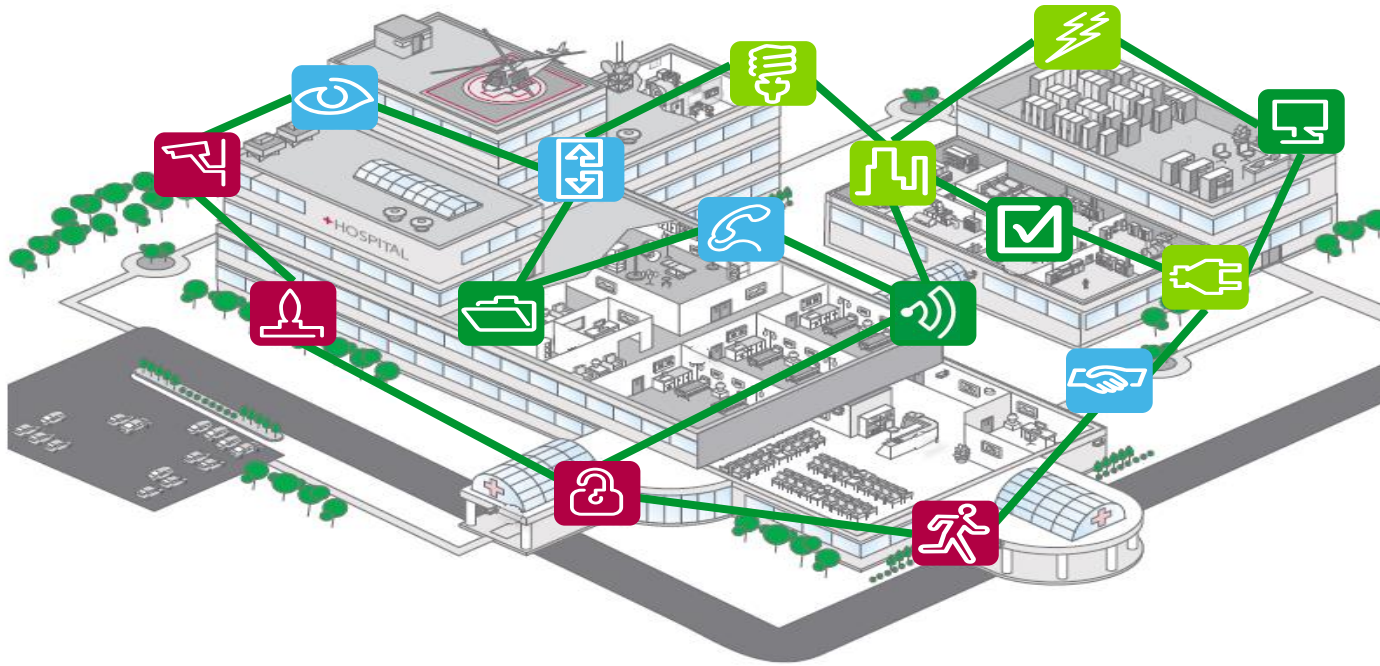
Example Facility Dashboard



Example Hospital Operations Dashboard



Integrated and Interoperable Infrastructure Approach



- Common Network Infrastructure
- Common User Interface Platform for ease of use and staff training
- Greater overall reliability
- Reduce capital & life cycle costs
- Improved Energy Efficiency
- Improved Patient Care
- Improved Staff Efficiency



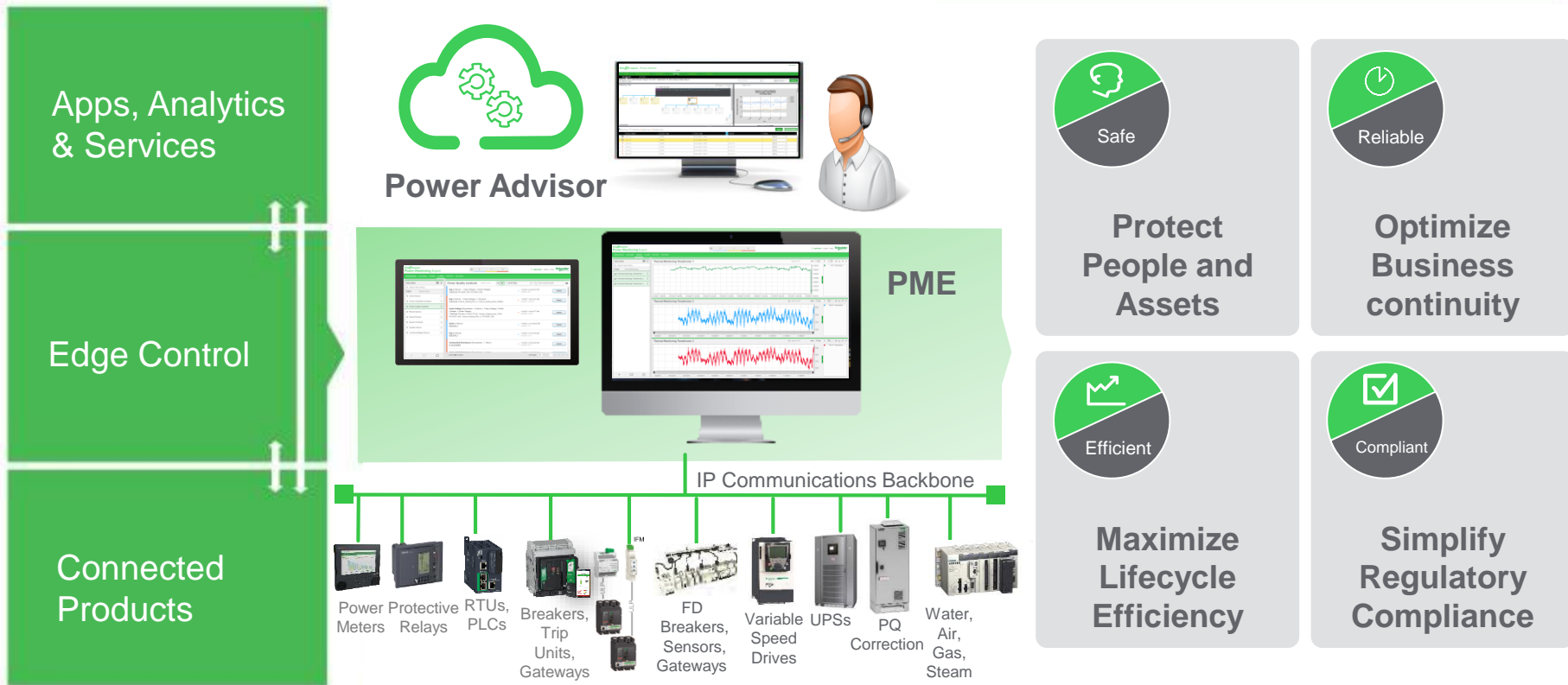
Biometrics Clinical Elevator Intercom RTLS Regulatory Critical Power Visitor Man



Fire Safety CCTV Lighting Access Control Energy Intrusion Detection BMS White Space Management

Gain and Edge on your Competition

Power Monitoring Expert brings edge control to power distribution





Value Propositions

End User Value



Digitized Electrical Distribution Network

PME Helps Facilities Be More

SAFE



Protect People & Assets

- Avoid electrical fires
- Prevent electrical shock and ensure protection
- Recover from an outage and restore power safely

EFFICIENT



Maximize Lifecycle Efficiency

- Save money in design & deployment
- Save money by reducing energy spend
- Save money by optimizing maintenance

RELIABLE



Optimize Business Continuity

- Avoid disruption of business by preventing failure of Electrical Distribution
- Increase Electrical Asset & System Reliability and Lifetime

COMPLIANT



Simplify Regulatory Compliance

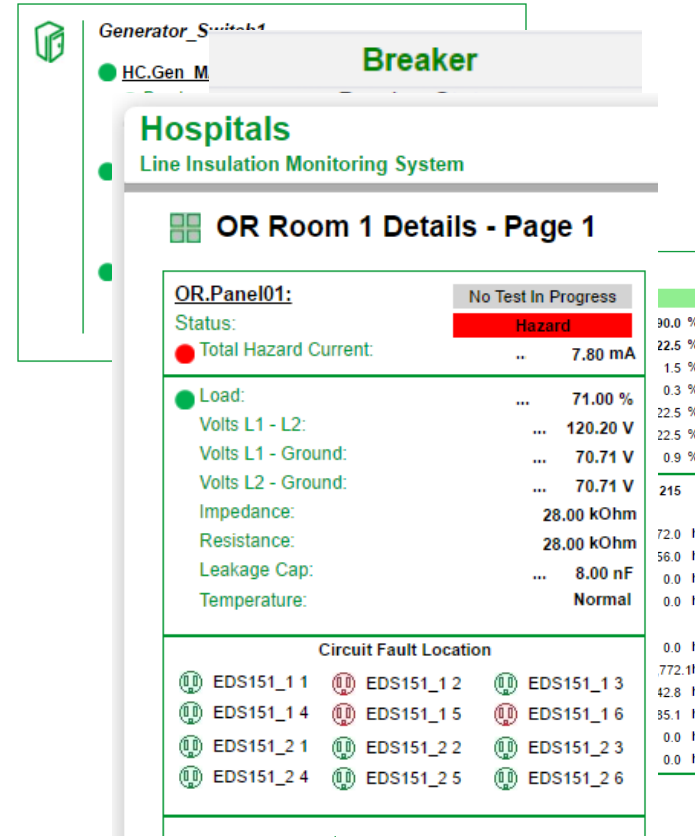
- Demonstrate commitment to sustainability
- Maintain compliance obligations

Safe

Protect people and assets

Keeping track of key electrical and operational parameters in your power network

- Ensuring proper breaker operation and fault isolation avoiding safety hazards
- Detecting abnormal conditions (e.g Temperature) that represent a risk to operations.
- Operate breakers remotely to minimize exposure to arc-flash risk
- Monitor and locate circuit insulation faults (e.g protect patient safety during operations)

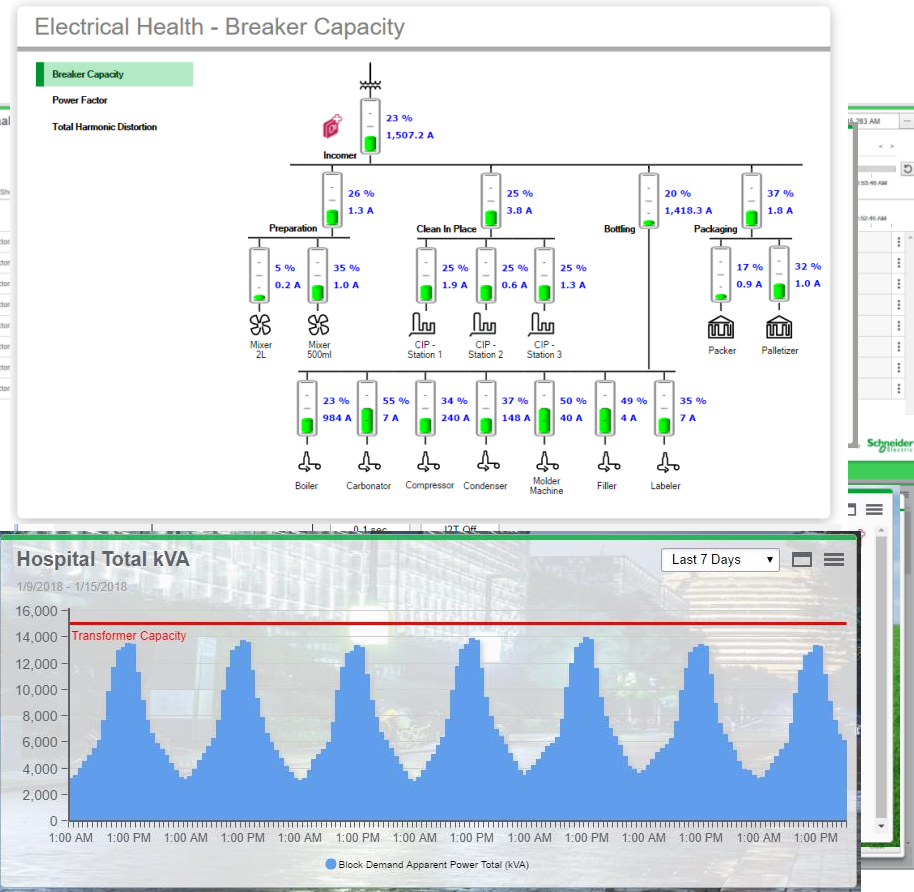


Reliable

Optimize business continuity

Simplified details of power distribution system are provided for facility people to ensure reliable operations:

- Understand the cause of events affecting your electrical system
- Identify patterns for power events to avoid or mitigate future occurrences
- Monitor protection settings to ensure proper isolation of faults to avoid system wide outages
- Track system capacity to avoid overloads and make sure backup power system is able to handle loads in case of an outage

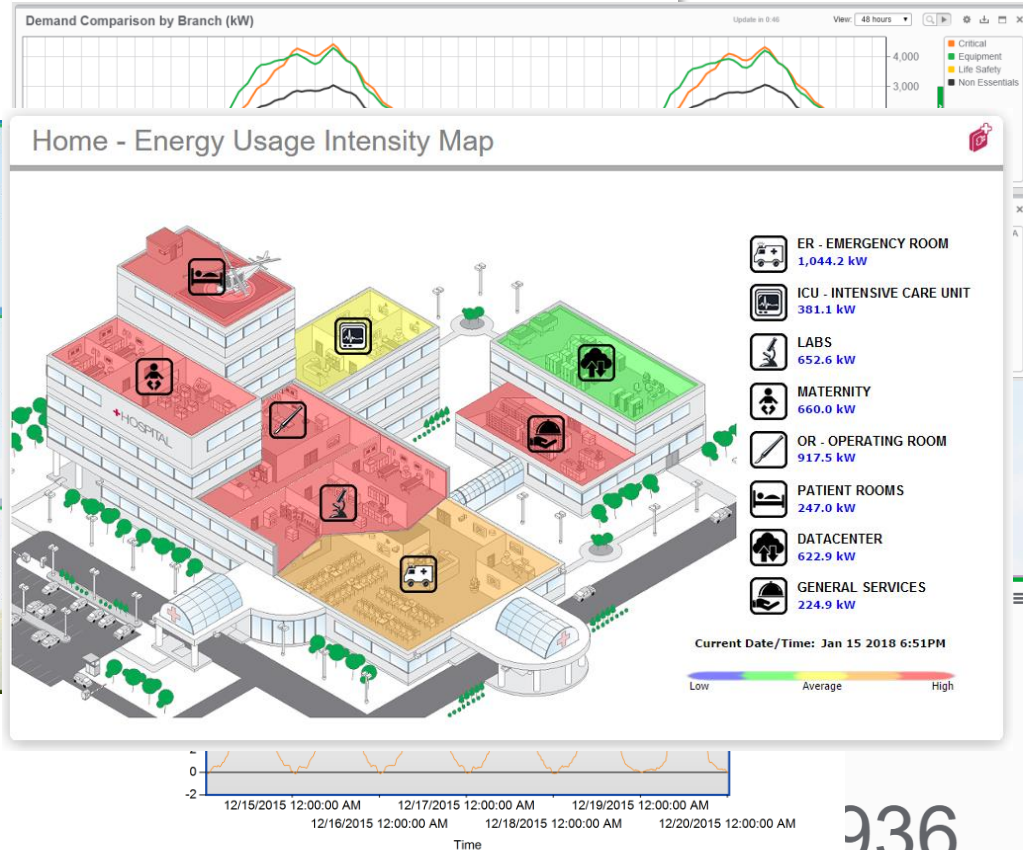


Efficient

Maximize lifecycle efficiency

Easy to deploy and maintain. Empowers users to actively improve efficiency by revealing opportunities and verifying savings

- Provide visibility to abnormal usage of energy and other utilities (WAGES)
- Avoid penalties and billing discrepancies due to peak demand, power factor and errors in utility bills
- Participate in demand response programs
- Create accountability by allocating costs to departments or processes



Compliant

Simplify regulatory compliance

The system enables regulatory compliance with common standards relevant to the operation of critical facilities

- Monitoring and reporting tools for energy efficiency and green building standards (ISO 50001, ISO 50002, ISO 50006, SEP, LEED, NABERS, etc)
- Verify utility/grid service and internal compliance to power quality standards (EN50160, IEEE519, ITIC, etc)
- Ensure regulatory compliance with backup power system testing in healthcare facilities (NFPA110 and others)

Complete Compliance in this Summary? No

<div style="border: 1px solid gray; padding: 5px; margin-bottom: 5px;"> <p>Saved 1/1/2018 - 1</p> <p>OOO.PM8000_1</p> </div>	Power Frequency	Supply Voltage Magnitude	Flicker	Supply Voltage Dips	Short And Long Interruptions	Supply Voltage Swells	Supply Voltage Unbalance	Harmonic Voltage	Interharmonic Voltage
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Automatic Transfer Switch Summary

Lead ATS			
Lead ATS	Transfer Time	Required Transfer Time	Test Status
Prairie Heart TS CL	14.60 s	30 s	PASS

Time to Emergency Power Source Available

Source	Time to EPS Available	Required Time to EPS Available	Test Status
Prairie Heart Gen	12.70 s	12 s	FAIL

Generator Summary

Generator: Prairie Heart Gen		Nameplate: 500 kW	
Start Time: 2/10/2015 1:14:46 AM		Stop Time: 2/10/2015 2:00:37 AM	

Evaluation Method	Overall Test Status
Load	PASS

Test	Stage	Test Status
Load	One	PASS

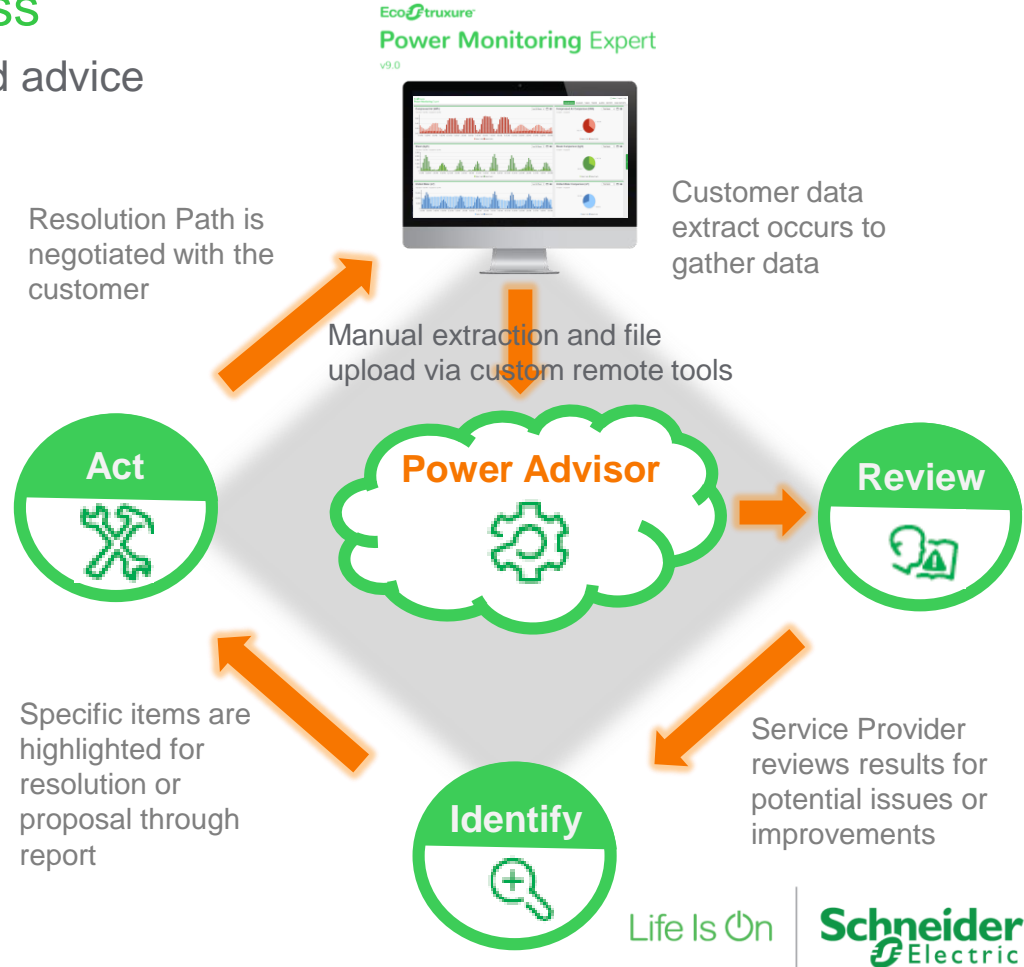
Current Compliance - % of IL

Isc/IL = 50 Ratio Window Limit (50 - 100) IEEE 519 Limit (%)	Individual Harmonic Order (Odd)					TDD (%)
	<11	11Sh<17	17Sh<23	23Sh<35	35sh	
Maximum Value	10	4.5	4	1.5	0.7	12
Non-compliant Intervals	559					10
Missing or Invalid Intervals	0					
Total Intervals	475,800					
% Time out of compliance	0.12					0.00
Recommendation	PASS					PASS

EcoStruxure Power Advisor Process

How customer information becomes trusted advice

1. **Review** all of the data obtained on the customer system for analysis
2. **Identify** problem points generated by the report
3. **Act** with the customer to provide a recommended solution and system improvement



EcoStruxure Power Advisor

Introduction and Core Benefits

- Cloud based analytics and service tool
- Provides in depth analysis and assessment relating to system and network diagnostics
- Identifies potential issues such as:
 - Data Quality Issues (Gaps, Zero Values, Mismatched Intervals)
 - Unmetered loads / Obsolete metering
 - Energy Balance violations / Meters under reporting
 - Chronic power quality issues (ex. Voltage imbalance, harmonics)
- When used in conjunction with on-site maintenance it ensures highly focused productivity for on-site maintenance from identification of a problem to clear resolution.
- All results produced with actionable Executive and Detailed Reports

The image displays several overlapping screenshots of the EcoStruxure Power Advisor software interface. The reports shown include:

- Executive Summary Diagnostic Report:** Shows a 'Report Summary' with a 'Report Run Date' of 10-March-2017. It includes a 'System Health' section with a warning icon and text: 'Based on F issues with unreliable decisions by report for a actions for Electric Tec of your Pow'. Below this is a table of 'System Issues' with columns for 'Issue', 'Status', and 'Action'. Issues include 'No Data In Quer', 'All Zero Values', 'Energy Balance', 'Negative Values', 'Unchanging Val', 'Meter Underrep Consumption 11', 'Consistency Neg (D157198)', 'Device Not in H', and 'Meter Detection (D75198)'. A 'Potential Issue' section is also visible, mentioning 'Sum of children d System Load Aff'.
- Detailed Report Diagnostic Report:** Similar to the Executive Summary, it shows a 'Report Summary' and a 'System Health' section with a warning icon and text: 'Based on F issues with unreliable decisions by report for a actions for Electric Tec of your Pow'. It also includes a 'Potential Issue' section.
- Executive Summary Voltage Report:** Shows a 'Report Summary' with a 'Report Run Date' of 10-March-2017. It includes a 'System Health' section with a warning icon and text: 'Based on voltage is operation recomme issues id further of electrical'. It also includes a 'Potential Issue' section: 'Potential Issue: Excessive Voltage Harmonics Condition'. The source is 'Source: External and Internal' and the system load affected is '0.43%'. A 'Potential Consequences' section lists: 'Unaddressed voltage harmonics can lead to spurious tripping of drives and protection devices, and premature failure of sensitive electronics.' Below this is a table of 'Affected Devices' with columns for 'Device' and 'Parent Device'. Devices include 27, 18, 88, 120, 158, 154, 185, and 187.
- Detailed Report Voltage Report:** Shows a 'Report Summary' with a 'Report Run Date' of 10-March-2017. It includes a 'System Health' section with a warning icon and text: 'Based on voltage is operation recomme issues id further of electrical'. It also includes a 'Potential Issue' section: 'Potential Issue: Over Voltage Condition'. The source is 'Source: External and Internal' and the system load affected is '1.57%'. A 'Potential Consequences' section lists: 'Degraded winding insulation as a result of excess heating', 'Excessive heating and stressing of components and equipment', 'Increased operational expenses and carbon footprint due to additional system losses', 'Reduced life expectancy or equipment failure', 'Saturated core of power transformers', and 'Wasted energy as a result of excess heating.' Below this is a table of 'Affected Devices' with columns for 'Device Name' and 'Parent Device'. Devices include 101 and 149.

The bottom right corner of the collage features the Schneider Electric logo and the slogan 'Life Is On'.

World-class digital hospitals

Need the right information to the right person, anytime, anywhere



Patient safety



Patient experience



Operational efficiency

Life Is On



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